

BEST OF STAFFING

Who to Survey

Each participating staffing firm must pass the award eligibility standards before they can move forward to earn the Best of Staffing® Award.

PREPARING YOUR CONTACT LIST

To be eligible for the award, each participating agency must provide Inavero a list of **100% of their clients** who were billed for services and/or **100% of talent** who were placed on assignment, at least once, during a three month (minimum) to twelve month (maximum) consecutive period. The consecutive period must fall within the trailing twelve months from the survey launch date.

EXAMPLE 1: You request a list from your accounts receivable department of clients who were billed in June, July and August. These are three consecutive months, so your list meets the requirement.

EXAMPLE 2: Another firm compiles a list of clients who were billed in August, September and October. These are three consecutive months, but they provided contact information for less than 2/3 of the clients that were billed during this time period, so the requirement is NOT met.



**AT MINIMUM, YOU MUST
CHOOSE BILLED CLIENTS FROM
3 CONSECUTIVE MONTHS.**

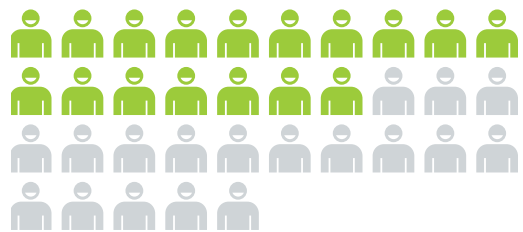
RESPONSE RATE REQUIREMENTS

Regardless of surveying schedule, all participating staffing firms must receive **at least a 20% response rate AND at least 15 responses per brand**, or a minimum of 250 responses.

EXAMPLE 1: Your firm provides a list of 35 clients. 17 of those clients complete the survey, that's a 49% response rate. You meet the award eligibility requirement of at least a 20% response rate and at least 15 total response.

Example 2: Your firm provides a list of 172 clients. 31 of those clients complete the survey, that's an 18% response rate. This firm does NOT meet the response rate requirements of at least a 20% response rate, despite have received 15+ responses.

Example 3: Your firm provides a list of 1500 clients. 280 clients complete the survey, that's a 19% response rate. This firm meets the award eligibility requirements because they have at least 250 responses despite not having a 20% response rate.



**YOU MUST HAVE AT LEAST 15 RESPONSES
AND A 20% RESPONSE RATE.**